



Complete Business Solution

UAE | Delhi

info@akaarglobal.com

“The illiterate of the 21st century will not be those who cannot read and write, but those who cannot learn, unlearn, and relearn.”

- Alvin Toffler

About Us



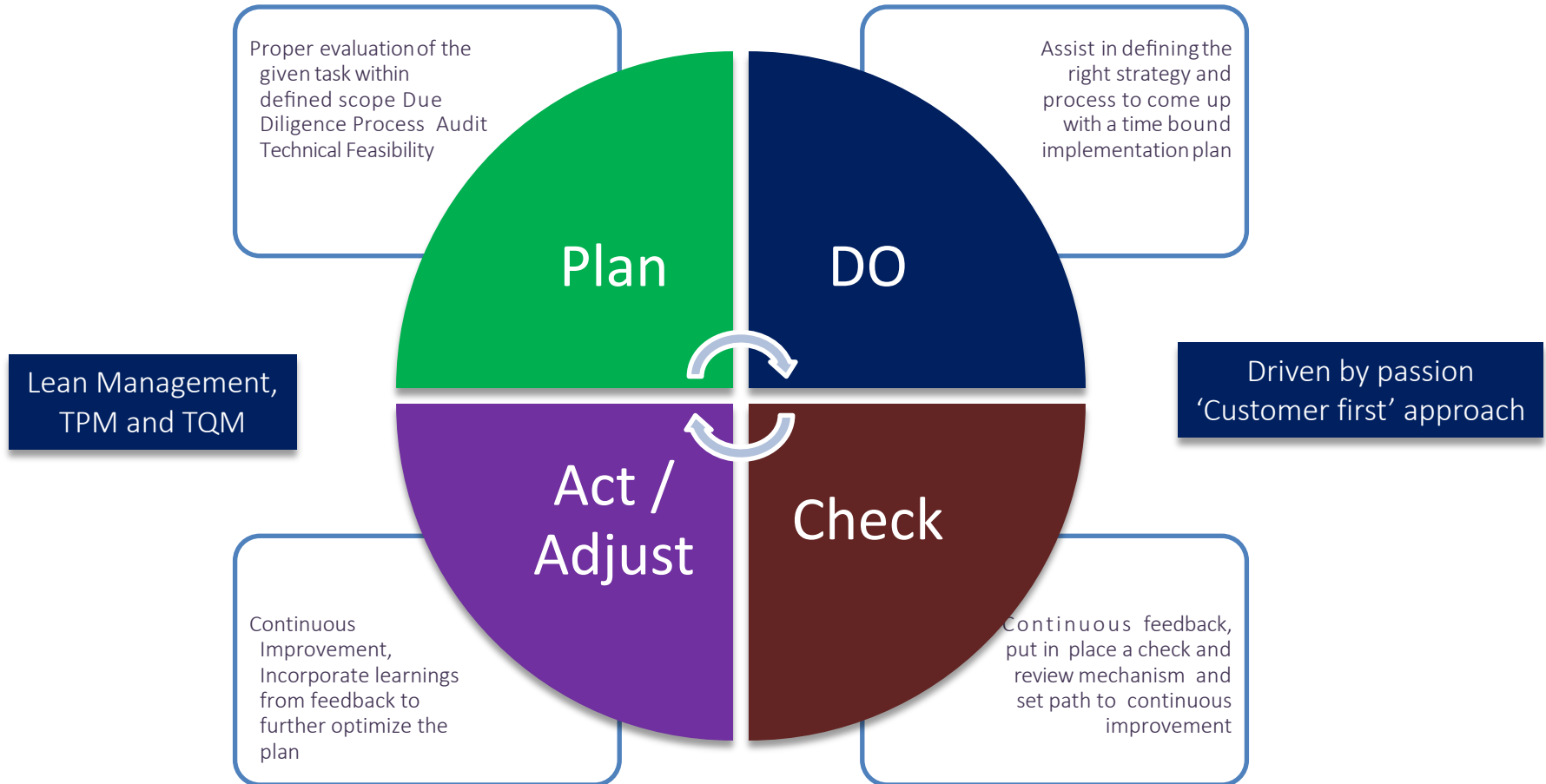
We are a team of passionate management professionals from Accounting, Engineering, Legal and Strategy backgrounds. With a combined experience of above 100 years, we are focused on delivering the right solutions across industry domains.

We are your partner in identifying the right investments and taking them across the value chain to fulfill their objective.

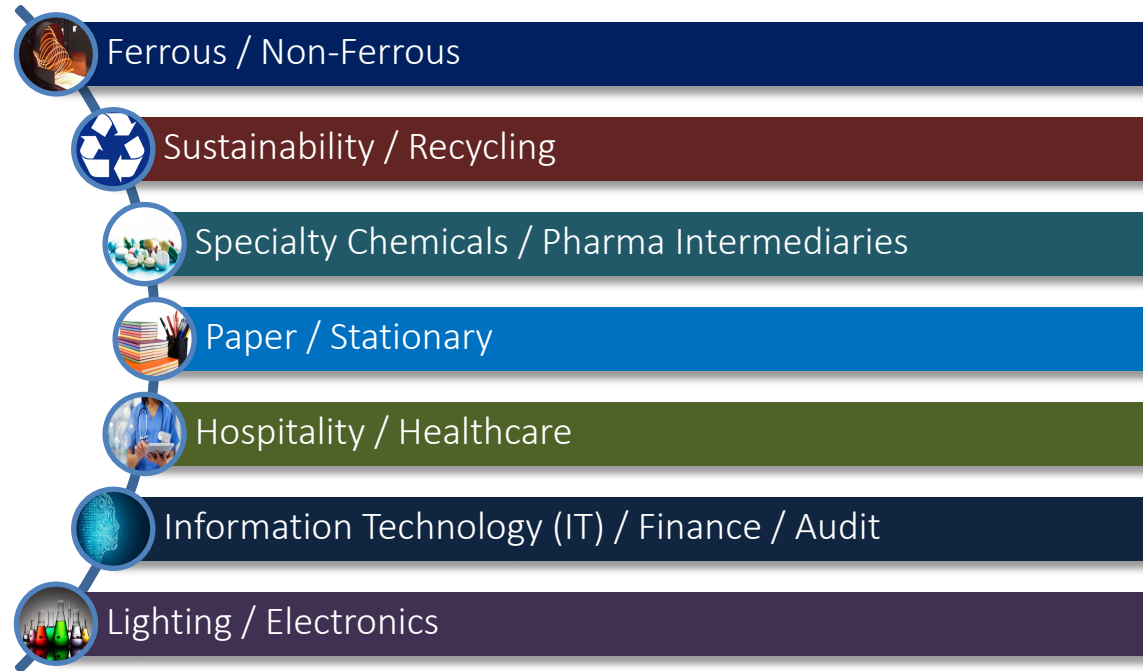
We have an exciting set of offerings which differentiates us and positions us uniquely with respect to the competition.



We have a structured approach to solutions



Expertise across Industries Domains



History of successful and quick turnarounds

Focus Areas / Services Offered



Management of Business

Account Management

Integrated Project Management

Asset Management / Safe Keeping

Mergers / Acquisition / DPR's

Consulting and Advisory

Funding / Financing facilitation

Our Clients - Our Motivation

Client Domains



Manufacturing

Process

IT

Service

Financial Services

International Trade

Construction

NGO





CASE STUDY /01 – Setting up and operating a Commodity Trading Business



Highlight

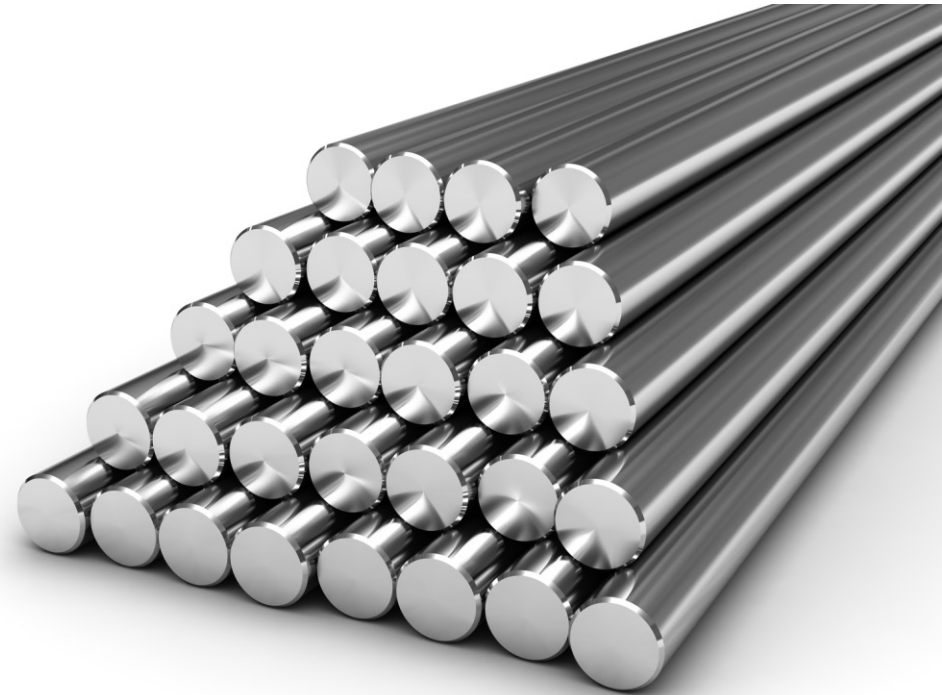
Industry : Metals and Minerals
Task : Feasibility and setting up Rebar trading in Northern Emirate
Type : Regular /Management
Duration : Ongoing / Contractual
Location : UAE

Scope of Engagement

- Techno Commercial Feasibility
- Company Set-up
- Managing / Executing agreed businessplan

Result / Status

- Study completed within defined time
- Gaps identified along with solutions
- Company setup and transiting to Operation mode
- Successfully managing the company
- YOY growth of above 25%



CASE STUDY /02 -Turnaround of a Healthcare Setup

Highlight

Industry	: Healthcare
Task	: Audit of Medical clinic books and practices
Type	: One time
Duration	: Six Months
Location	: UAE

Scope of Engagement

- Audit of Books and Operational practices
- Action plan
- Deployment and monitoring mechanism
- Identification and roll out of suitable IT and accounting system

Result / Status

- Classic case of turn-around and complete organization over-haul
- Fundamental changes in operational / financial practices / Accounting systems
- Implementation of new hospital management system
- Putting in place a new organization structure, training and smooth transition



When I first approached AkaarGlobal to procure their financial services, their response demonstrated a commitment to professionalism in the highest degree and a marked dedication to the project presented to them. Going above and beyond to ensure that I was presented with more measurable results than analytical reports, they have proven to be a financial firm like no other. You are unlikely to find any organization in this area that parallels the quality of their service and I have no reservations about recommending their service to anyone looking to add value to their business

– Dr Mark (CEO), NMC

CASE STUDY /03 – Turnaround of an MEP service provider



Highlight

Industry : Service /MEP
Task : Evaluate current situation for losses Review
performance Management control to help business
Type : turnaround
Duration : Contractual
Location : UAE

Scope of Engagement

- Study and action planning
- Management / Delivering Business Plan
- Implementation of proper MIS

Background

- Non Profitable venture /cash losses
- Complete breakdown of management



Result / Status

- Complete overhaul of management, accounting and operational practices
- Team revamp
- Company in profit within a very short time

CASE STUDY /04 –Management of a running setup in LED lighting

Highlight

Industry : Electrical / LED Lighting
Task : Business Management
Type : Regular / Contractual
Duration : Long term contract
Location : India

Scope of Engagement

- Business Setup
- Management
- Executing agreed businessplan

Result / Status

- Company setup and getting it into Operation mode
- Successfully managing the company
- Established Brand presence in 4states of North India



Highlight

Industry : Manufacturing -Recycling
Task : Cold and Hot trials of plant Techno-commercial feasibility
Type : One time / Continuous
Duration : Ongoing
Location : UAE

Scope of Engagement

- Techno Commercial Feasibility Study
- Bankable Detailed Project report (DPR)
- Plant trials in two phases with OEMs
- Gap identification and start-up plan
- Running / management of complete business

Background

- Plant idle for a number of years
- Stakeholders wanted to have an assessment on equipment and business health



Result / Status

- Study completed within defined time and reportsubmitted
- Machinery /Plant complete trial done - cold trials and hot trials with material
- Entire team recruited and put in place
- Plant operating commercially under Akaar management now

CASE STUDY /06 – Transformation of an Oil Major through implementation of SAP intelligent systems

Highlight

Industry : Information Technology
Task : Set up and run an IT operations covering ME and Africa
Type : Regular /management
Duration : Regular /Contractual
Location : UAE



Scope of Engagement

- Implement SAP S4 HANA IS Oil project
- Create market for client
- Business Plan approval and implementation

Result / Status

- Contract for an enterprise wide SAP implementation formalized with all stakeholders
- Local infrastructure and company established
- Management / Project monitoring / Resource deployment



CASE STUDY /07 – Finance, Audit & Taxation

Highlight

Industry : Finance, Tax and Audit
Task : Set up and run a Finance and Audit Firm
Type : Regular /management
Duration : Regular/Contractual
Location : UAE

Scope of Engagement

- Company set-up
- Deployment of proper team
- Business Plan and Management
- Review and MIS

Result / Status

- Company set-up and team deployed in a very short time
- Breakeven achieved in six months
- Sustainable client base built up
- On a growth path



Our Core Team



Rajnish has diverse business exposure including **Metals, Polymers, Recycling and Packaging**. He has worked at Business Head positions and has a keen eye for Strategy and Business.

Rajnish heads Akaar Global team

Rajnish Sinha
BE, MBA



Sibi is a Chartered Accountant and a seasoned Finance and strategy professional with more than 30 years of varied industrial experience, especially in the Gulf region.

Sibi is responsible for Strategy and Finance

Sibichen Joseph
BSc, FCA



A seasoned Chartered Accountant, Prashant has an extensive background in the **Paper and Packaging industry** having setup industries on a global scale from scratch.

Prashant heads Trading

Prashant Jhunjunwala
B Com (Hons), FCA



An experienced professional with exposure to multiple industries including **Electronic manufacturing and Lighting**, Dheeraj is a keen strategist with a strong entrepreneurial mindset.

Dheeraj heads Delhi Operations

Dheeraj Kapoor
BE (Computer)



Aruna Narayanan is a highly accomplished Sustainability & ESG professional, with over 20 years experience in Management Consulting, Innovative Waste Management, Circular Economy, Marketing Communications and Corporate Social Responsibility. Aruna is an alumna of Harvard Business School and University of Cambridge.

She is responsible for rolling out the ESG framework for Akaar companies

Aruna Narayan
MBA, HBS Alumni



With more than 20 years of experience, mostly hands on in diverse industries, Nirav is an expert in the field of **Maintenance Engineering**. He is well versed in Instrumentation and Mechanical.

Nirav is responsible for Project and Engineering

Nirav Desai
BE (Electrical)



Let us work with you !!



Akaar Project Development Consulting
PO Boz 5193, Fujairah Trade Centre, Fujairah, UAE
+971 9 222 0737

AkaarIN Solutions Pvt Ltd.
Plot No H221, Office 404, H Block, Sector 63, NOIDA, UP, India

info@akaarglobal.com

akaarglobal.com